



A. LAMB ASSOCIATES

Commercial Management · Dispute Resolution · Quantity Surveying

A. Lamb Associates is a leading construction consultancy providing commercial management and dispute resolution solutions in the UK and internationally.

About Us

We have been providing specialist commercial services to the construction and energy industries since 1996.

We provide practical, commercially focused services to secure the best commercial result for our clients in the most efficient way possible.

We've worked on some of the largest and most complex projects in the world and have a track record of success.

When you need solid, practical and honest commercial advice, call us. We are approachable, we understand your problems and we can help.

Project Work

We provide commercial services at all levels for your project. Engaging our commercial staff at the early stages of a project means that the commercial management is in safe hands, issues are dealt with timely and properly, costly disputes are avoided and relationships maintained.

As well as expertise and experience, engaging our consultants offers greater flexibility compared to directly employed resource.

Claims Work

We are well known for delivering results in challenging circumstances across all major forms of contract and all sectors.

Let us take on your commercial problems so that your company can focus on completing the project.



Sectors

We have experience and expertise in all major sectors including oil and gas pipelines, energy and process, infrastructure and utilities, building and civil engineering and offshore and marine construction.

Energy and Process

We have been involved in drafting contracts, commercial and risk management and dealing with disputes to Arbitration on major chemical and energy projects in the UK and internationally.

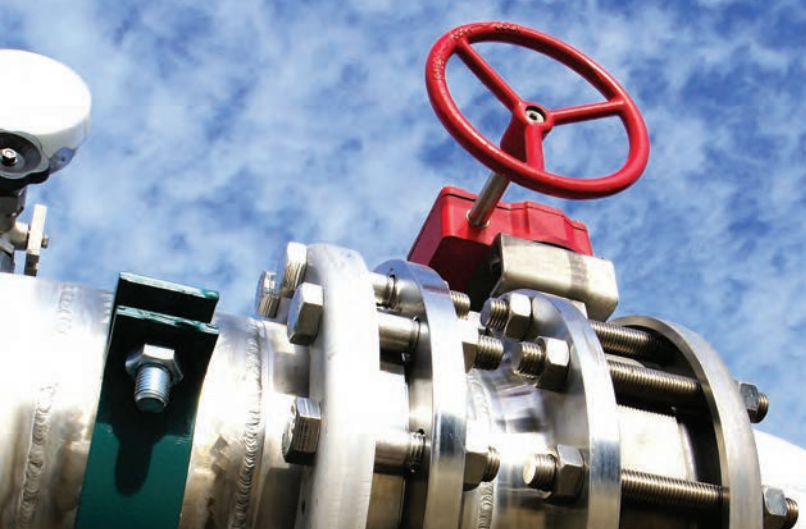
We regularly provide commercial management services on major energy from waste plants and nuclear facilities to ensure contracts are properly administered and delivered.



Oil and Gas Pipelines

We have our origins in this sector and have been involved in some of the largest and most complex oil, gas and multi product pipeline projects globally.

We have an unrivalled technical and commercial reputation, founded on our specialist expertise and our track record for success. We have proven strategies and methods for dealing with a wide range of pipeline-specific project administration and claims.



Building and Civil Engineering

We have practical and technical knowledge from a wide range of backgrounds including civil engineering, highways and specialist disciplines including mechanical, electrical and structural steel.

Our team has a broad range of experience in this sector, including museums, universities, retail, commercial and public realm projects.



Infrastructure and Utilities

We have a wide variety of experience with infrastructure projects and claims, and understand the contractual arrangements and regulatory frameworks.

We are well versed in managing the strict programme and notice requirements of the NEC and maximising entitlement through the provisions of the contract.



Offshore & Marine Construction

We have worked on multiple offshore and marine projects in the UK and internationally, including dredging, deep sea diving, offshore wind, and offshore platforms.

We fully understand each step of the procurement, engineering, design and construction process and how best to achieve commercial returns.



Services

Our commercial management and dispute resolution services cover a wide range of disciplines from pre-contract vetting to commercial management, commercial support, dispute avoidance, mediation and adjudication.

Commercial Management

We offer tailored commercial management services for individual projects or multiple schemes. We provide commercial directors, commercial managers and quantity surveyors at all levels. We provide comprehensive visualisation and BIM analysis services to complement and support our commercial services, where required.

Quantum Services

We employ highly qualified, skilled and experienced Quantity Surveyors to undertake the full range of QS services for both project work and claims. We provide high level forensic quantum analysis to demonstrate entitlement on measured mile and other industry-recognised methods.

Specialist NEC Services

We have been working with the NEC suite of Contracts since inception, and have an unrivalled and deep understanding of the processes required to properly manage and administer NEC Contracts. We offer both specialist project commercial management and claims support to assist you with dealing with this unique and challenging form of contract. We can also provide training to your team and pre-contract commercial reviews

Contract Drafting & Vetting

We have significant experience of all major standard forms and can advise on the commercial risks and opportunities of each. Our experience extends to amending standard forms, and to other international and bespoke forms of contract.

Mediation and ADR

We have significant experience of mediation and have a track record of achieving successful outcomes as mediation advocates. This can be a cost effective and efficient way to resolve problem jobs quickly.

Expert Witness

We provide a comprehensive quantum expert service, and are regularly appointed by leading law practices in this role. We have strong relationships with specialists in a variety of fields.

Arbitration and Litigation Support

Arbitration is often the contractual dispute resolution process for major international projects. We have extensive experience of disputes of this nature and provide a single point of contact for management of these proceedings.

Planning and Scheduling

We provide both project and forensic planning and scheduling services and have close, long standing relationships with leading specialist planning consultancies. We combine strong technical expertise with our wider commercial approach.

Adjudication

We have acted in over 100 adjudications with overwhelmingly positive results and we have the knowledge and experience required to represent our clients to the highest possible standards. We have enjoyed success against large multinationals and specialist law firms in a wide range of disputes.



Case Studies

The breadth and variety of our clients is demonstrated by the domestic and international experience we have at all levels.

NMPP, South Africa

The NMPP is among the largest multi-product pipelines in the world, and one of the most complex, spanning a distance of 715km.

We provided commercial management, administration including the provision of our bespoke Relational Cost Capture Database and preparation of specialist pipeline claims. The matters in issue included: crossing re-designs and variations, additional special sections and delay and disruption and extension of time.

Project Value: £375m

Client: *Group Five / Spiecapag Joint Venture*



Forest Side Hotel

This project involved the renovation of a Victorian mansion in the heart of the Lake District.

The project was subject to significant variations and delays. We were engaged to provide commercial services and to conduct an assessment of the final account to ensure that the building contractor recovered the due entitlement.

The final account was successfully concluded in negotiations to the satisfaction of the parties.

Project Value: £3.5m

Client: *Thomas Armstrong (Construction) Limited*



Olympic Stadium Transformation

We were engaged by Imtech Engineering who were providing the M&E package on the transformation of the Olympic Stadium. We were appointed to undertake a commercial analysis of their account, which included preparing a detailed review of the variation account and the exploration of all avenues of contractual entitlement, as well as conducting a thorough planning and scheduling exercise.

The project was successfully commercially concluded without the need for formal proceedings.

Project Value: £325m

Client: *Imtech Engineering*



Galloper Wind Farm

The Galloper Wind Farm is a major offshore windfarm project off the coast of Suffolk. The project comprised of 56 No. 180m tall Siemens wind turbines, two 45km buried subsea export cables and an offshore substation generating up to 353MW.

We provided senior commercial management staff with offshore windfarm expertise to manage the key subcontract packages and the upstream commercial position.

Project Value: £1.5bn

Client: GeoSea



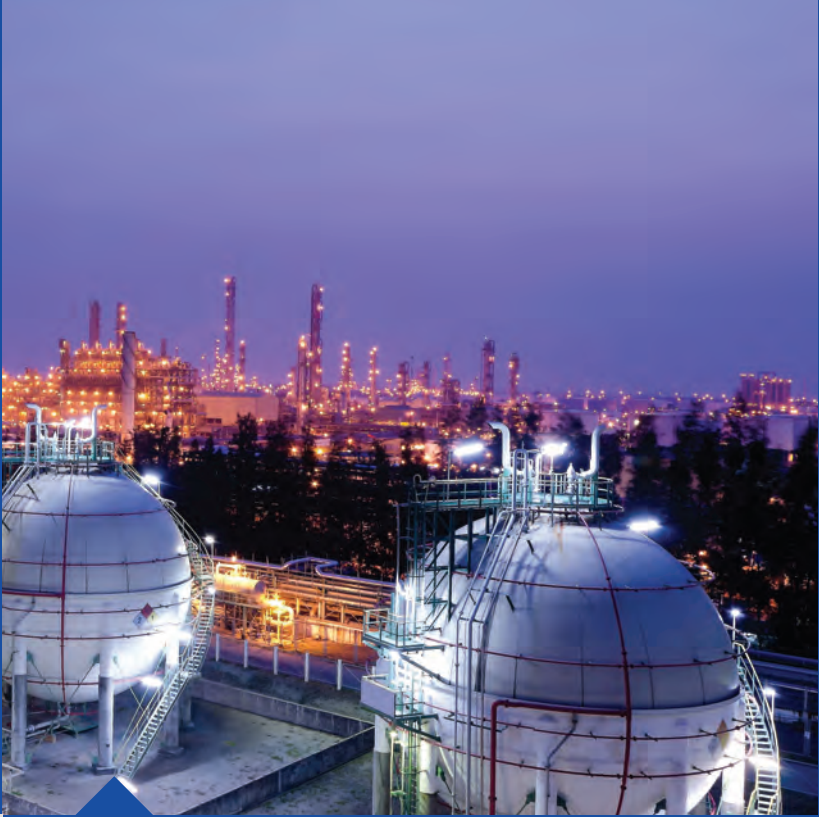
Wormington to Sapperton

We were engaged by PPS Pipeline Systems to assist with the tendering and pre-contract negotiations for this project.

We provided the commercial management, administration and planning, also including provision of a bespoke relational cost capture database used to generate our client's monthly applications for payment, evaluation of compensation events and final account negotiation and settlement on this NEC 3 Option C Contract.

Project Value: £35m

Client: PPS Pipeline Systems GmbH



Shangri La Hotel, The Shard

We were appointed to carry out quantum analysis and prepare a full detailed claim in respect of the wrongful termination of the fit-out contract at the Shangri-La Hotel at the Shard. This involved working closely with our client's solicitors.

We undertook a detailed area by area and trade by trade analysis of the major issues and, in particular, the application of the specification in respect of allegedly defective works. We also assisted with the defence of the counterclaim produced by the Employer.

Project Value: £40m (Fit Out)

Client: John Sisk & Son



Runcorn Energy From Waste

We were engaged by the Employer on the Runcorn Waste to Energy Plant, an 80MW complex engineering asset. Our brief was to produce a detailed termination plan to allow the Employer to demonstrate a credible and robust position regarding potentially terminating the Contractor.

We conducted a commercial, contractual, legal and risk analysis in order to develop a comprehensive and fully integrated plan.

Project Value: £235m

Client: Viridor . John Laing . Ineos



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Get in touch

If you are interested in any of the services that we provide, please get in touch.

We would be very happy to meet with you for an informal discussion about the needs of your project or any potential claims you might have.

Our initial services include pre-contract commercial risk reviews and high-level commercial reviews of claims, in both cases to give you an early understanding of your position before you fully commit to our services.

If you would like to have an initial discussion or arrange a meeting, please contact one of the following:

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